

\star Starter

FREE TOOLS PLUS:

PORTAL FEATURES

Deal Pipeline (2 per account) Live Chat Task Queues Team Email Email Scheduling Conversations Inbox (1) Reporting Dashboards (10) Messenger Integration Custom Properties (1,000) Mobile App Multiple Currencies (5) Calling SDK Email & In-App Support Simple Automation Stripe Integration **Conversational Bots** Sync Tasks to Calendar

SEAT FEATURES

Quotes

Meeting Scheduling (1,000) Calling (8 hours) Email Tracking & Notifications Email Templates (5,000) Canned Snippets (5,000) Deal Stage, Task, and Lead Rotation Automation Documents (5,000) Goals Conversation Routing Simple Automation

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STARTER TOOLS PLUS:

PORTAL FEATURES

Deal Pipeline (15) Conversations Inbox (100) Reporting Dashboard (25) Custom Reporting (100) Messenger Integration (Additional Features) Salesforce Integrations **Slack Integration** Deal and Company Scoring (5) Forecasting **Mobile Forecasting Sales Analytics Rep Productivity Performance** Workflow Extensions **Phone Support Smart Send Times** Multiple Currencies (30) **Required Fields** Standard Contact Scoring (5) Teams (10) Calculated Properties (5) **Record Customization Target Accounts Home** Logged-In Visitor Identification Manually Deduplicate Contacts & Companies Conversational Bots (Additional features) Sync Tasks to Calendar

SEAT FEATURES

Quotes (100 per deal) Calling (16 hours) Advanced Automation Sequences (500 emails per user per day) eSignature (10 per user per month) 1:1 Video Creation Products Account Overview

Site Enterprise

PROFESSIONAL TOOLS PLUS:

PORTAL FEATURES

Deal Pipeline (100) Reporting Dashboard (50) Custom Reporting (500) Standard Contact Reporting (25) Teams (300) Calculated Properties (200) **Record Customization (Additional** features) Deal and Company Scoring (25) Forecasting Across Team Hierarchies Mobile Forecasting Salesforce Custom Object Sync (10) Multiple Currencies (200) Custom Objects (10) Hierarchical Teams (300) Predictive Lead Scoring Single Sign-on Quote-based workflows **Recurring Revenue Tracking User Roles Field-Level Permissions** Sync Tasks to Calendar **Deal Splits**

SEAT FEATURES

Calling (33 hours) English Call Transcription Conversation Intelligence (1,500 hours per month per account) Goals (Additional features) Deal Stage, Task, and Lead Rotation Automation (500 workflows) Sequences (1,000 emails per user per day) eSignature (30 signatures per user per month) Playbooks (5,000)